



FUTURE-PROOFING OFFSHORE SUPPLY CHAIN RESILIENCE

12 September 2024 | Singapore EXPO



WELCOME TO OFFSHORE SUPPLY CHAIN & PROCUREMENT



Dear Industry Colleagues,

Rising demand for energy across the globe has driven project needs higher than before. What does this mean for supply chain and procurement leaders? A massive increase in projects has led to reduced yard capacity around the world. This has led to complexities in vendor management: supply chain leaders are trying to work with vendors to ensure that goals and missions are aligned.

A part of the 2nd edition of World Offshore Week, Offshore Supply Chain & Procurement will bring leading Supply Chain, Procurement and Planning stakeholders from Oil Producers, Offshore Vessel Owners, Shipping and Maritime Companies, EPCs, Shipyards and more together to explore the immense opportunities in the market and discuss best practices and strategies to tackle these challenges and create resilient supply chains.

Join us on 12 September 2024 in Singapore to Future Proof Offshore Supply Chain Resilience.

I look forward to meeting you in-person in September 2024!

Best regards,

Jamie Tan

Portfolio Director
World Offshore Week

WHO WAS THERE IN 2023?

Some of the notable organisations who attended Offshore Supply Chain & Procurement 2023 include:

- EPOMS
- MODEC
- Seatrium
- ExxonMobil
- SBM Offshore

*The above companies have been arranged in alphabetical order, and is only a sample of the full list of registered companies to Offshore Wind 2023.

Job Function:

- Head of Logistics
- Supply Chain Lead
- Contracts & Category Manager
- Regional Procurement Manager, APAC
- Tender & Project Manager



Over **500** registrants with close to **100+** attendees over **2** days last year



Over **60%** of registrants are involved in supply chain, procurement, commercial and purchasing matters



30% of registrants are decision makers, **44%** are influencers, and **26%** are users



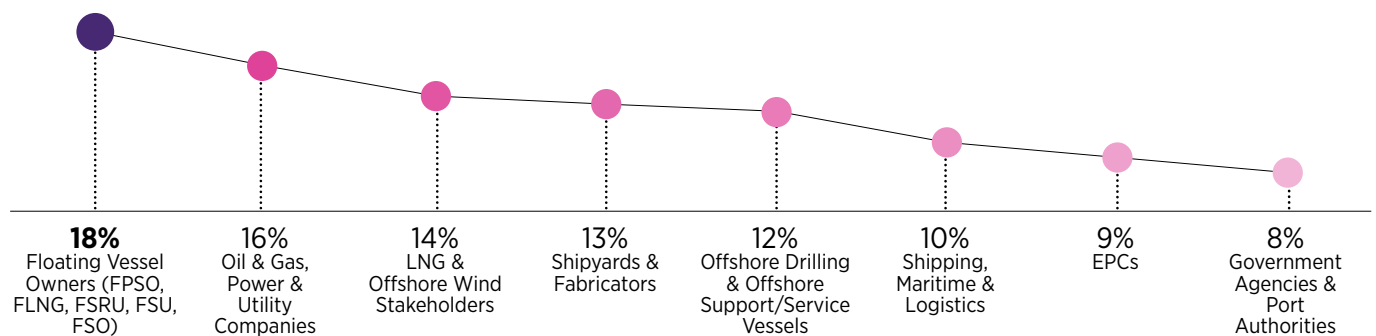
Supported in partnership by Association of Trade & Commerce Singapore & Asian Shipowners Association



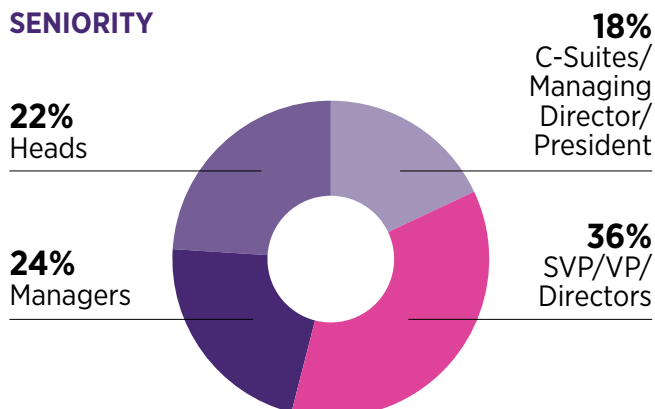
1 in 5 registrants hold C-Level / Managing Director / Director level positions

WHAT YOU CAN EXPECT?

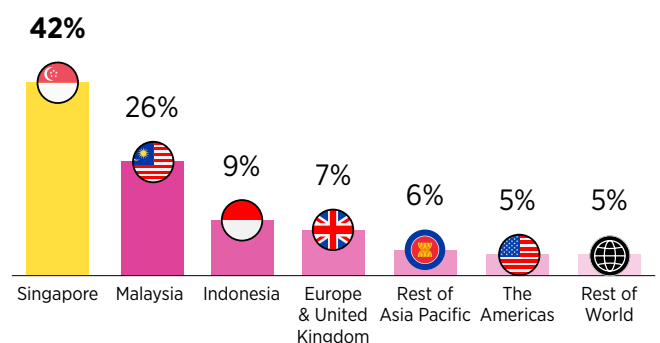
INDUSTRY



SENIORITY



GEOGRAPHY



AGENDA

Offshore Supply Chain & Procurement Thursday, 12 September 2024	
09:00	Registration
09:40	Welcome & Housekeeping Address
09:45	Chairperson Opening Address
09:50	Navigating the Future of Offshore Supply Chain and Procurement <ul style="list-style-type: none"> Identifying oil price and offshore capex risks and opportunities Evaluating new orders and workload for offshore contractors Impact of sustainability and ESG factors around the world on offshore supply chains
10:30	Industry Thought Leadership
11:10	Understanding Critical Success Factors for Yard and Vendor Selection <ul style="list-style-type: none"> Making sense of the changing dynamics impacting yard and vendor selection Building sustainable worker welfare management plans to meet HSSE and ESG targets Adhering to varying local content regulations and understanding its impact on the supply chain
11:40	Break
12:10	Exposing Supply Chain and Procurement Challenges the Industry Must Overcome <ul style="list-style-type: none"> Discussing the complexity of supply chain networks and current challenges Lack of transparency, visibility, inconsistent data and information sharing How to improve the supply chain to ensure reduced procurement disruptions
12:40	Collaborating with Vendors and Ensuring Best Practices <ul style="list-style-type: none"> Early engagement with vendors Pre-purchase and post-purchase actions with vendors Tackling challenges such as contractual methodologies
13:20	Overcoming Procurement Challenges in the Offshore Oil and Gas Industry <ul style="list-style-type: none"> Managing supplier relationships around the world Best practices for procuring the right equipment Addressing stakeholder challenges and compliance framework within supply chain
14:00	Break
14:30	Best Practices for Negotiating Contracts with Vendors <ul style="list-style-type: none"> Identifying key contract terms and conditions Building strong vendor relationships Tailoring contracts for each vendor
15:10	Implementing a Robust Warehouse Management System for Offshore Operations <ul style="list-style-type: none"> Selecting, implementing & maintaining WMS: material & inventory management, inventory control Improving storage capabilities post-COVID: shipment and storage planning, 3PL/warehouses Cost-saving via efficient warehouse operations: material reconciliation, supplier partnership, 3P engagement
15:50	Chairperson Closing Remarks
16:00	End of Offshore Supply Chain & Procurement

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EXHIBITOR



SPONSORSHIP OPPORTUNITIES

World Offshore Week is the #1 mega show bringing together all industry stakeholders impacting the offshore oil and gas sector. This leading platform is the focal point for the offshore industry to discuss best practices and latest solutions in transforming the future of offshore energy. If you provide these solutions, we can work together with you to design the most suitable strategy to meet your objectives:



**Shipping & Logistics
Management**



**Process Mining &
Automation**



**Capital & Spend
Management**



Procure-to-Pay



**Tax/Legal
Consultants**

BE POSITIONED RIGHT-IN-FRONT OF THE OFFSHORE OIL, ENERGY & MARITIME LEADERS AND DECISION MAKERS:



DEMONSTRATE THOUGHT LEADERSHIP

Position your cost-effective, innovative solution in front of active project owners and decision makers through our Speaking Sessions and deep-dive into some of the biggest issues by facilitating our panel discussions.



SHOWCASE YOUR SOLUTIONS – FRONT & CENTRE

Book an Exhibition Booth and demonstrate first-hand how your product/service is the solution to their problem.



NETWORK & GENERATE LEADS FOR YOUR BUSINESS

Optimize your networking opportunities and get right in front of key decision makers.



BOOST INDUSTRY VISIBILITY & CORPORATE BRANDING

Enhance your corporate profile and branding by hosting a Cocktail Reception, Delegate Wellness Corners or one of our Networking Breaks – the most conducive time for you to interact with your prospects. Also remain front-of-mind of your target audience by sponsoring our Delegate Bags, Lanyards, Pens, Notepads and more!



TAILOR YOUR EXPERIENCE NOW

Download our Sponsorship Prospectus to understand how we can work better with you. Contact us now at sponsorship@iqpc.com.sg to develop a package that is fit-for-purpose, just for you.