



Getting Patients Involved in the Cold Chain

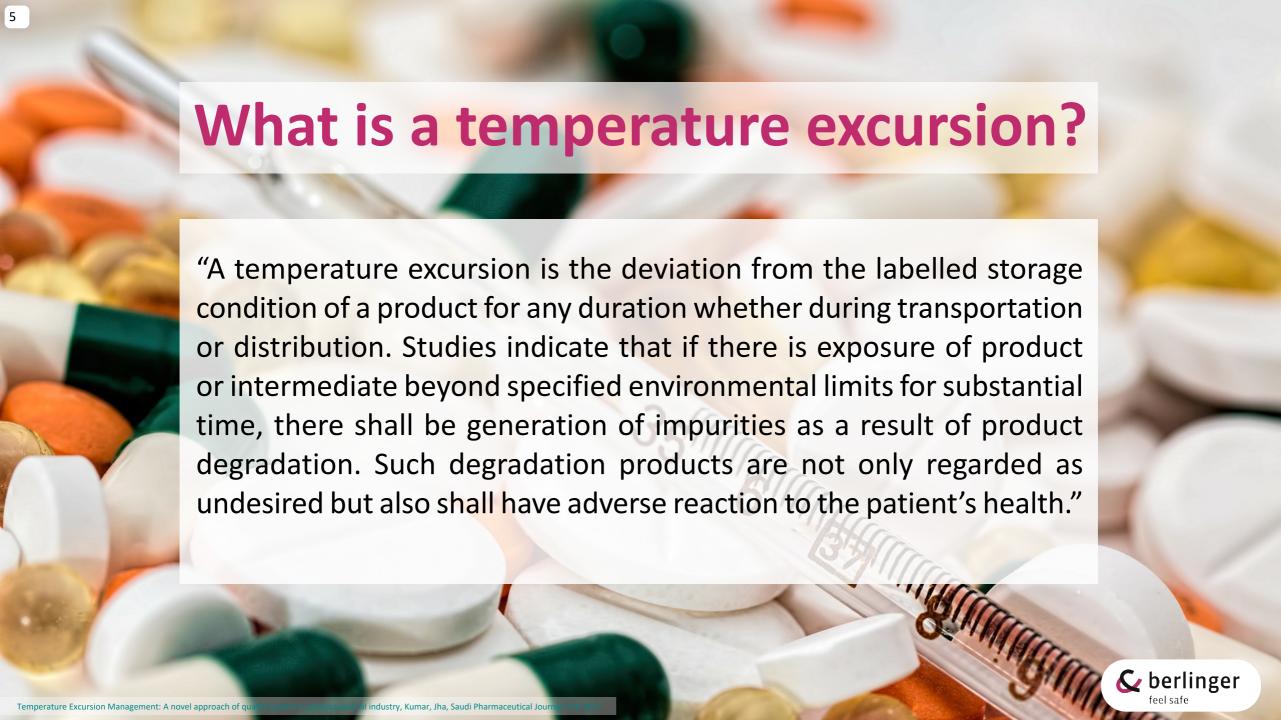
temperature control beyond the last mile





Temperature management right down to point-of-use is an elusive goal. Here is one way of ensuring product safety after an OTC or self-administered pharma product gets into the hands of a final consumer or care giver.







Hot & Cold Excursions









"Temperature excursions during transport are not rare events.

Excursions happen at a frequency of 1% - 5% of transport events.

This places transport as one of the least reliable pharmaceutical processes"

processes"

A<mark>ugust September October November</mark>

Last year the UK's MHRA reported that 9% of 'Major Deficiencies' encountered during audit inspections related to Temperature Control (storage) and 13% to Transportation.

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"Handling Temperature Excursions and the Role of Stability Data". C. Ammann, Pharmaceutical Outsourcing Sep 2

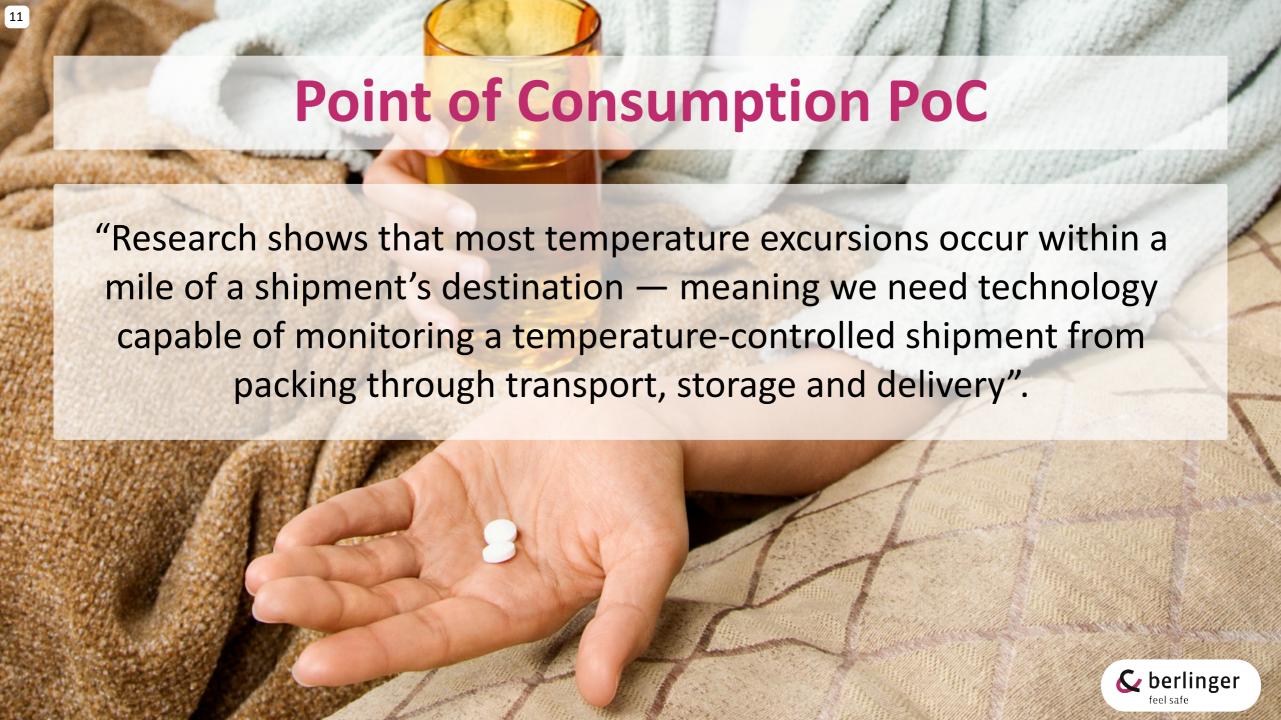
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Where do Temperature Excursions Occur?

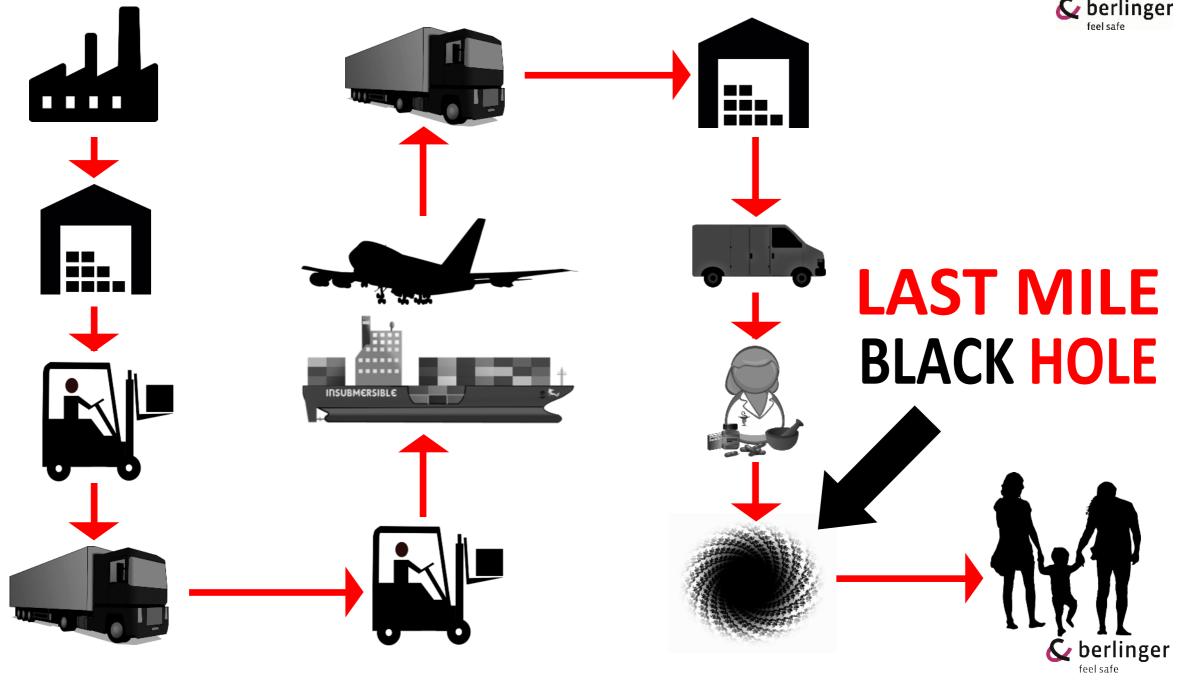
"Research shows that most temperature excursions occur within a mile of a shipment's destination — meaning we need technology capable of monitoring a temperature-controlled shipment from packing through transport, storage and delivery".









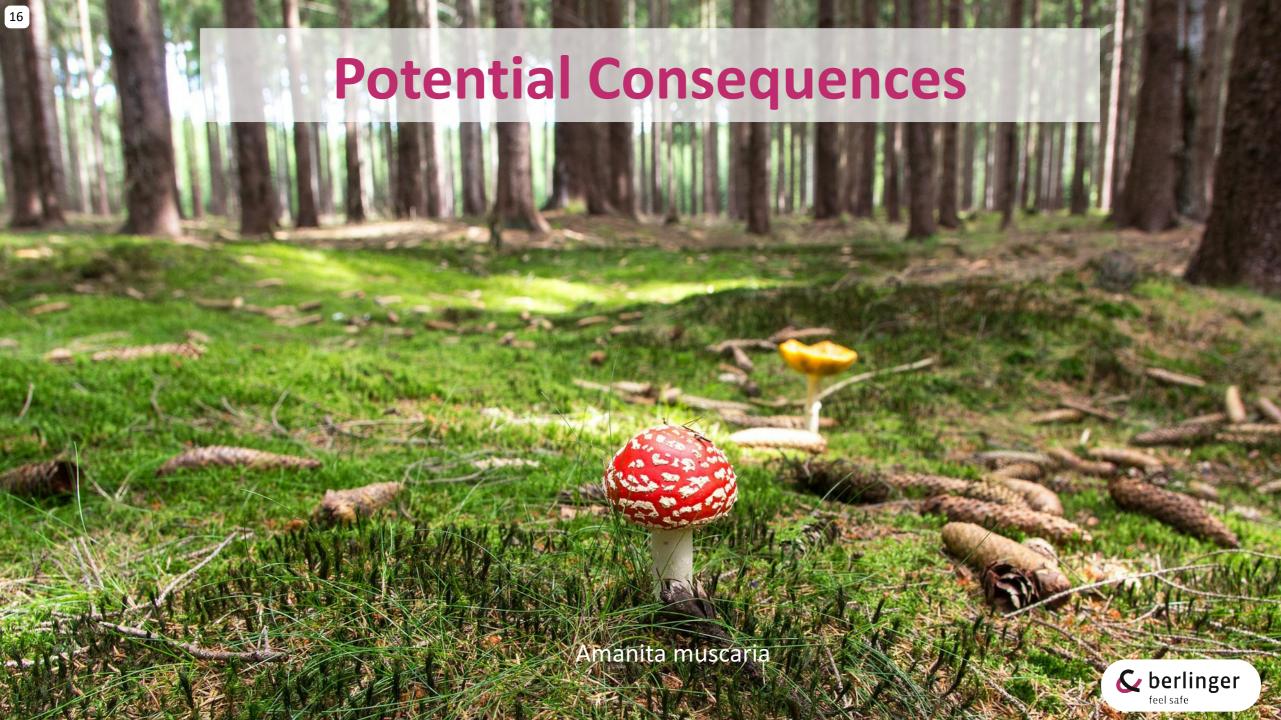


Domestic Medicine Management









Real-life storage conditions



2016 Study 255 PARTICIPANTS:

Only 17 (6.7%) stored medication within recommended temperature range.

24.3% had stored their medication for more than 2 hours outside of the recommended range.



What if, for example, a tumor necrosis factor antagonist is just the right biologic agent for a patient's disease, but the way the patient stores the drug leads to drug breakdown and suboptimal efficacy? Rheumatologists may not even be aware of this and change medications, when all that was needed was better instruction on storage

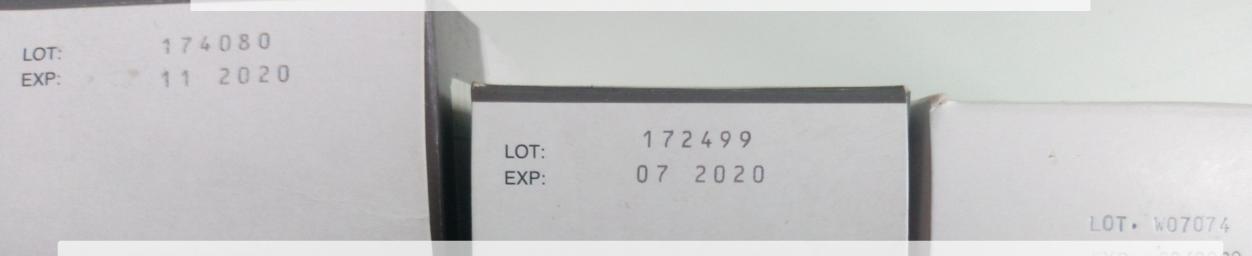


Label and Insert Difficulties

There are about 1.5 million preventable medication errors each year, according to a report from the Institute of Medicine. Roughly one-third of those mistakes occur outside of hospitals, where patients must rely upon their own ability to follow the instructions on their medication containers. Half of adults in outpatient settings misunderstand at least some of the instructions on a drug's label.



Expired Medicine Issues

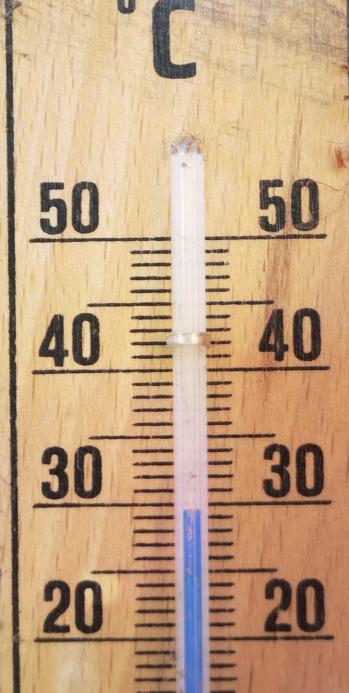


Drug expiration dates assume that the medicine has been kept under recommended storage conditions, unopened in its original packaging. Expiration dates and pharmacy 'use by' dates are meaningless if a drug has been subject to temperature extremes outside its safe limits. The stability of a drug cannot be guaranteed for safety and liability reasons at this point.

Example - Insulin

28 days at 30°C

Potency decrease of 18% compared to correct storage at 5°C



Progressive and irreversible degradation



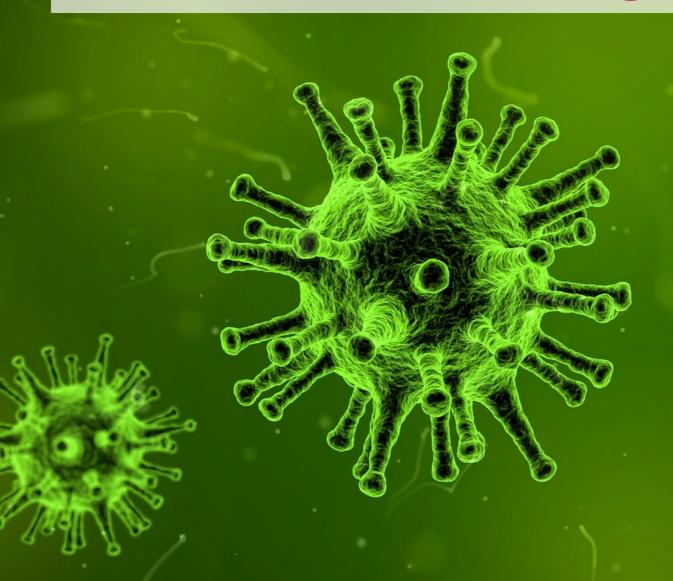
Keeping the Cold Chain Cold / Vaccine Supply Chains Reaching the Final 20 Policy Paper Series. Seattle: VillageReach; 2014

Increasing Importance of Last Leg

- Increasing direct mail distribution of medicines
- Specialty medicines more personalised, expensive, and environmentally sensitive
- New remote diagnosis systems further isolating patients from the health system
- Introduction of outcome-based drug payment models
- Switch from curative to preventative treatments e.g. statins instead of heart surgery
- Increasing continuous consumer health monitoring and adherence esp. phone apps
- Growth of auto-replenishment systems such as 'Amazon Dash'
- Huge drug wastage levels at both health facility and consumer levels
- High incidence of risky consumption of drugs stored incorrectly and too long
- Increasingly rigorous GDP adherence requirements and inspection diligence



Rise of Biologics







Supply Chain Complexity

Freight Manufacturer Trucker Airline Cargo Handler Airline Forwarder Temperature excursion risk Airline Airline Cargo Handler Airline points in pharma air-freight Freight Ariline Airline Cargo Handler Regulatory Authority Trucker Trucker Consignee Medium risk High risk Low risk

DESTINATION

ORIGIN

TRANSFER









Rules of State of Georgia Board of Pharmacy



Chapter 480-48 DELIVERY BY MAIL ORDER



(3) "A mail order pharmacy shall ensure that all prescription drug order medications are delivered to the patient in accordance with standards of the drug manufacturer's temperature standards as set by the Food and Drug Administration (FDA). Pharmacy shall insure integrity of any drug requiring temperature control other than "room temperature storage" that is delivered by mail order by enclosing in each medication's packaging a USP-recognized method by which the patient can easily detect improper storage or temperature variations."



Tomorrow's Solution?





Higher Stability Drugs?

Higher stability drugs

Have been in development since at least 2004

Cost

Scaling-up difficulties

Clinical trials

Not possible technically for many biologics



Today's Solution

Miniaturised Temperature Indicators



Extending responsibility for greater temperature management in the direction of the final consumer



Technical Requirements

- small size
- low weight
- low cost
- low-power source
- high reliability
- high accuracy
- high ease-of-use
- pre-calibrated
- high-contrast alert for visually impaired









THIS NOTE IS LEGAL TENDER FOR ALL DEBTS, PUBLIC AND PRIVATE

Of course it will cost money to render drugs safer at point of use.

However, the real cost of cutting corners on temperature management relates to the potential for lost lives or poor therapeutic outcomes as a result of compromised medicines.

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Treasurer of the United States.

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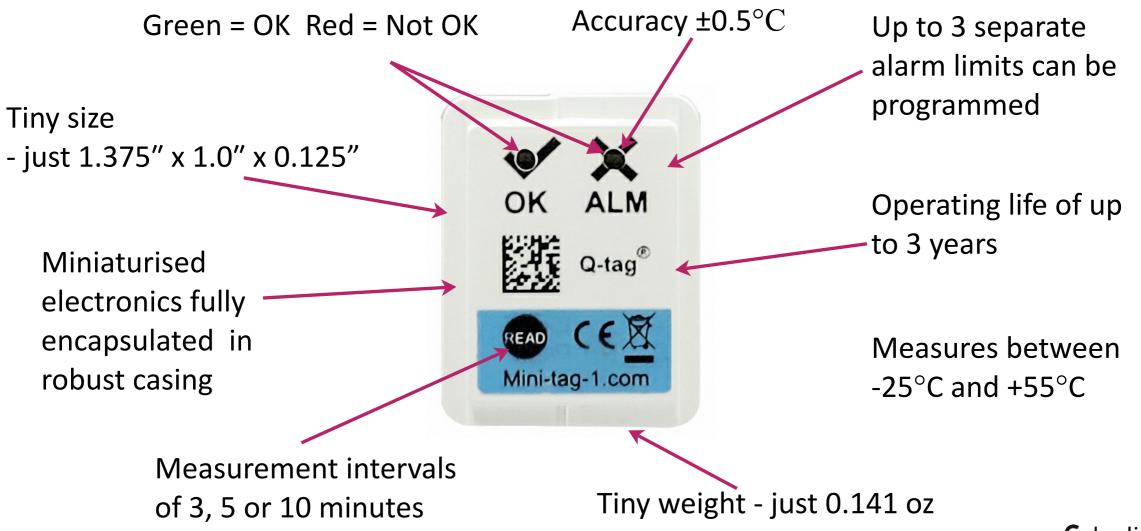
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The Mini-tag Indicator from Berlinger



Basic Characteristics









Attention Shift to Point of Consumption







Conclusions

- How many drugs are thrown away due to being judged unfit for human consumption at point of use?
- How many drugs are consumed that are outside the official margins for safety?
- These are serious issues that to a large degree can be addressed through equipping individual medicine containers with inexpensive temperature indicators that are accurate, reliable and easy-to-use.
- Such a safety feature will reduce waste, improve curative outcomes and increase consumer confidence. It will also grant the drug supplier with a huge market differentiator and positive brand reinforcement.

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