

WORKSHOP DAY ONE: MONDAY, APRIL 30TH 2018

| 8:15am | Workshop Registration | | | |
|--------------------|--|--|--|--|
| 9:00am | WORKSHOP A: ENSURING YOUR SOFTWARE ASSET MANAGEMENT PROGRAM DELIVERS VALUE BEYOND PLAIN COMPLIANCE Asif Bhaidu, Program Director, Ogilvy Global Business Technology Group | | | |
| 9:45am | NETWORKING BREAK AND WORKSHOP B REGISTRATION | | | |
| 10:30am | WORKSHOP B: BUDGETING & PLANNING FOR MAXIMUM BUSINESS IMPACT Craig Hollenbeck, Founding Partner, Proven IT Finance | | | |
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| 11:30am | AFTERNOON REFRESHMENTS BREAK AND WORKSHOP C REGISTRATION | | | |
| 11:30am 12:15pm | | | | |
| | AFTERNOON REFRESHMENTS BREAK AND WORKSHOP C REGISTRATION WORKSHOP C: GUERILLA ITFM ON A BUDGET—MANAGING HOMEGROWN BUDGETING APPLICATIONS | | | |



| 8:30am | Workshop Registration | | |
|-----------|---|--|--|
| 9:00am | Chairman's Welcome | | |
| | Jarod Greene, VP, Product Marketing,, Apptio | | |
| 9:15am | ACHIEVING APPLICATION TOTAL COST OF OWNERSHIP | | |
| 7.13dill | Brian Toba, Senior Manager, Information Technology Services, Deloitte | | |
| | Making Mergers work: Using ITFM to power M& A | | |
| 10:00am | Barbara Verde, Director, IT Governance and Project & Portfolio Management, Ahold Delhaize | | |
| | Sarah Trussell, Director, Financial Planning and Analysis, Ahold Delhaize | | |
| 10:45am | Morning Coffee Break | | |
| 11:15am | A practitioner's framework for IT Financial Management | | |
| 11.150111 | David Dubois, AVP, IT Finance and Capital Control, BJ's Wholesale Club | | |
| 12:00pm | How to leverage data and analytics to prioritize IT spends | | |
| | | | |
| 12:45pm | Networking Luncheon | | |
| 1:45pm | Do no harm: Using ITFM to cut costs the right way | | |
| | | | |
| 2:30pm | PANEL: FROM THE DEPARTMENT OF "NO" TO THE DEPARTMENT OF "KNOW": IT AS A TRUSTED PARTNER | | |
| 3:15pm | | | |
| J.13P111 | CLOSING TOWN HALL | | |
| 3:30pm | AFTERNOON GRAB-AND-GO REFRESHMENTS BREAK | | |





CONFERENCE DAY ONE: TUESDAY, MAY 1ST 2018

| 8:15am | Workshop Registration | | | | |
|---------|--|-------------------------------|---|-------------------------|--|
| 9:00am | Chairman's Welcome | | | | |
| | Brett Arnott, Vice President Product and Marketing, Digital Fuel | | | | |
| 9:00am | OPENING KEYNOTE: How Cisco Transformed Itself Into an IT Service Organization | | | | |
| | Tim Pietro, IT Transformation Leader, Cisco | | | | |
| 0.45 | Running the Business Vs. Changing the Business: Getting the Balance Right | | | | |
| 9:45am | Bryon Gregg, VP, Strategy and Planning, Fidelity Investments | | | | |
| 10:30am | Technology Demo Drive & Morning Coffee Break | | | | |
| 11:30am | Why on Earth Do We Do IT Financial Management Anyway? | | | | |
| | William Miller, Founding Partner, Proven IT Finance | | | | |
| | | | | | |
| | Hosted By: Provent | | | | |
| 12:15pm | Running IT As A Business | | | | |
| | | | | | |
| 1:00pm | Ed Hoy, Senior Director, Technology Portfolio & Business Management, VSP Global Networking Luncheon | | | | |
| | INTERACTIVE DISCUSSION GROUPS (2:00PM – 3:15PM) – CHOOSE 2 | | | | |
| 2:00pm | | | | | |
| | IDG 1: TEAM BUILDING: | IDG 2: DATA | IDG 3: TOOL | IDG 4: AUTOMATION: | |
| | How to organize your people to get | CHALLENGES: Improving data | IMPLEMENTATIONS: Common | Automating processes to | |
| | the best ITFM results | quality to improve | challenges and | manage IT cost | |
| | | your financial | how to handle | flows | |
| | | management - | them | | |
| 0.45 | A CL D L | and vice versa | | | |
| 3:15pm | Afternoon Break | LTUE ITEM LOUBLIEV | To a over a povenione | TT. 4 CULAU EN CEO | |
| | TRACK A: STARTING ON THE ITFM JOURNEY | | TRACK B: ADVANCED ITFM CHALLENGES | | |
| | Track Hosted by: N | | Track Hosted by: servicenow | | |
| 0.45 | Evaluating and implementing ITFM | | Evaluating the chargeback vs. showback journey for your organization Open Session | | |
| 3:45pm | Solutions | | | | |
| | | | | | |
| | Robert Mishianti VP Product Development, Nicus Software NICUS | | | | |
| | | | DANIEL III I | | |
| | Evaluating and implementing ITFM | | PANEL: Understanding the cloud's | | |
| 4:30pm | Solutions | | impact on ITFM | | |
| 4.30pm | George Medairy, Director of Corporate | | Open Session | | |
| | Information Technology, Sheetz | | Open session | | |
| 5:15pm | Close of Conference Day One | | | | |
| 6:15pm | Continue networking with new & old friends alike during our welcome reception | | | | |
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